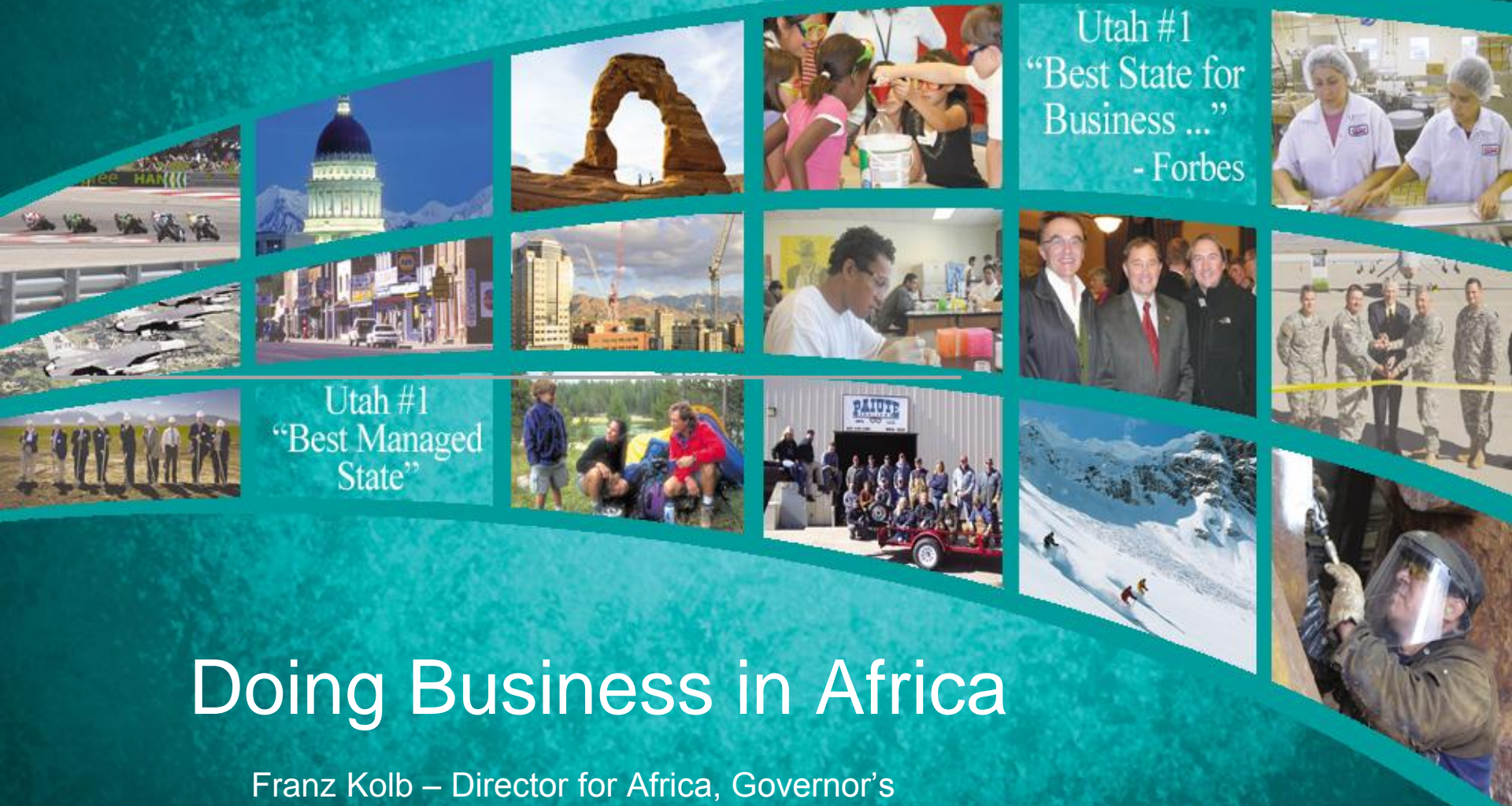


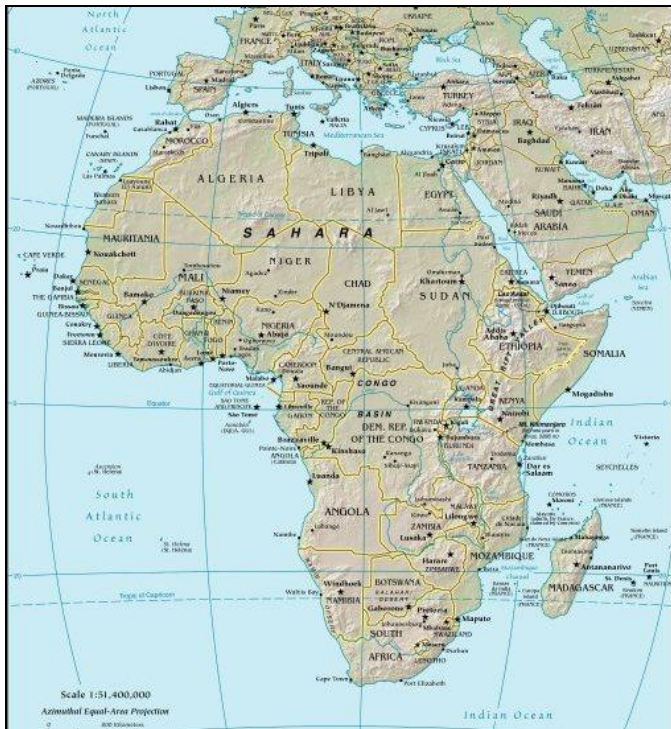


UTAH
LIFE ELEVATED



Doing Business in Africa

Franz Kolb – Director for Africa, Governor's
Office of Economic Development

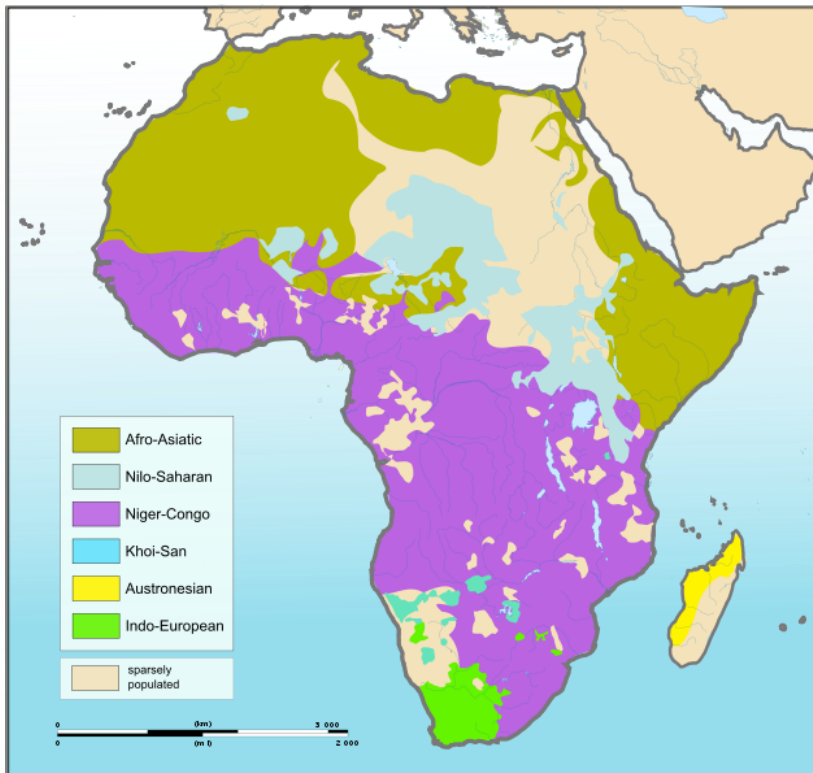


- **Africa** is the world's second-largest and second-most populous continent, after Asia
- **Africa** covers 6.0% of the Earth's total surface and 20.4% of the total land area
- With 1.0 billion people, it accounts for about 14.72% of the world's human population.



Africa is home to over 50 different countries





- Approximately two thousand languages are spoken in Africa
- Four major language families are indigenous to Africa
 - Afro-Asiatic
 - Nilo-Saharan
 - Niger-Congo
 - Khoisan



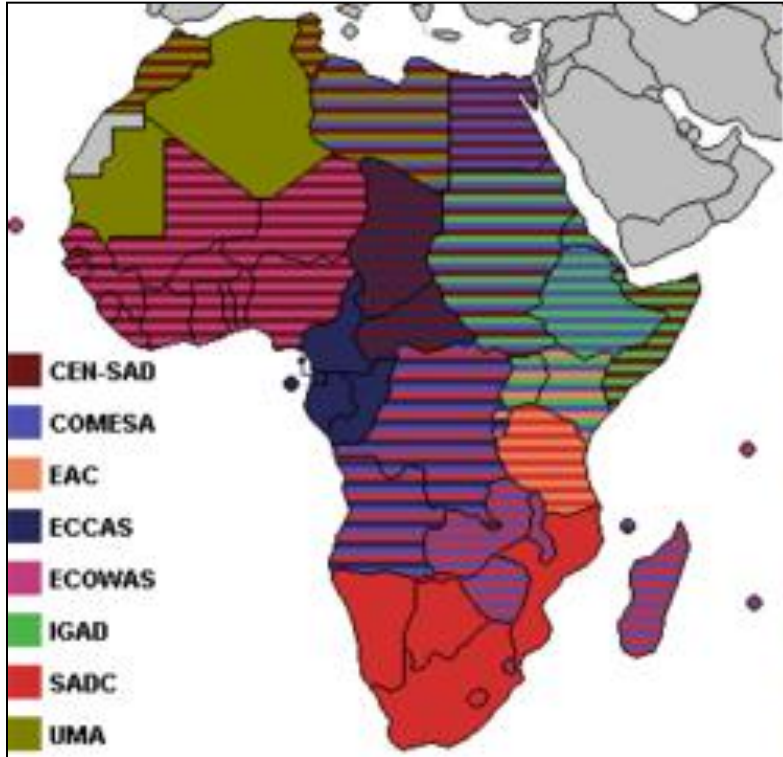
General Information

Population	1,032,532,974 (2011)
Population Growth	2.31%
GDP	1,880.4 (Billion in USD) 2011
GDP per Capita	\$3,025
Inflation Rate	6.1%





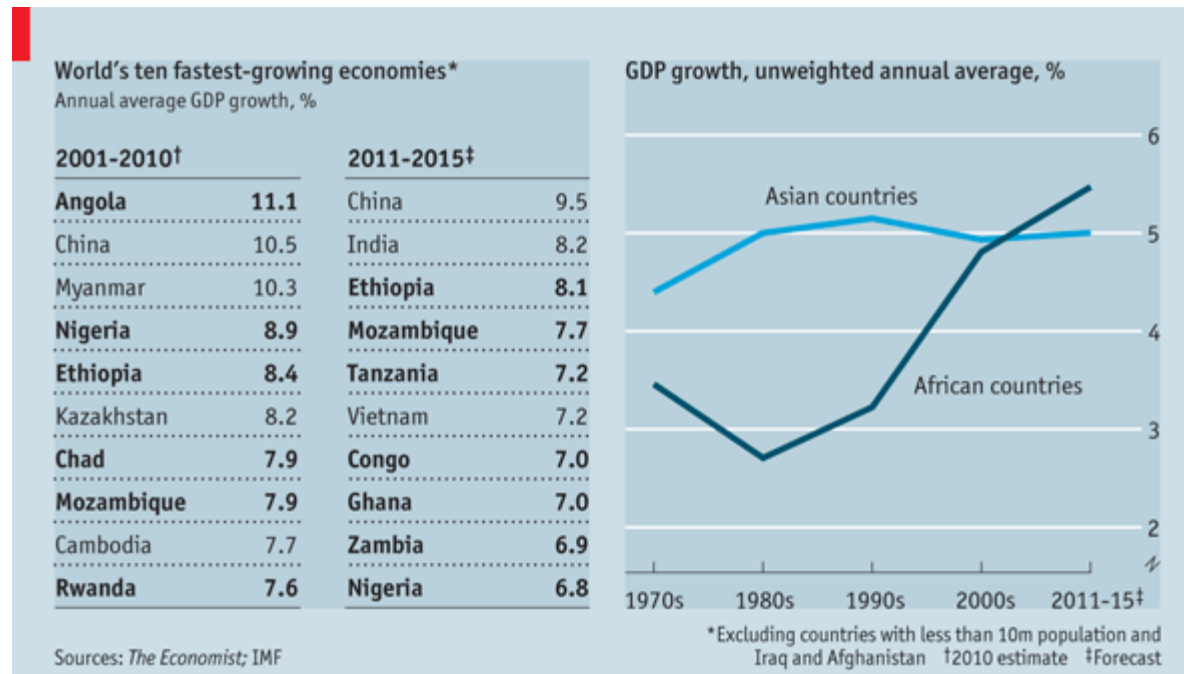
The African Union



- The African Union (AU) consists of 54 African states
- The AU is divided into several regional trade and political blocs



Africa's Economic Growth

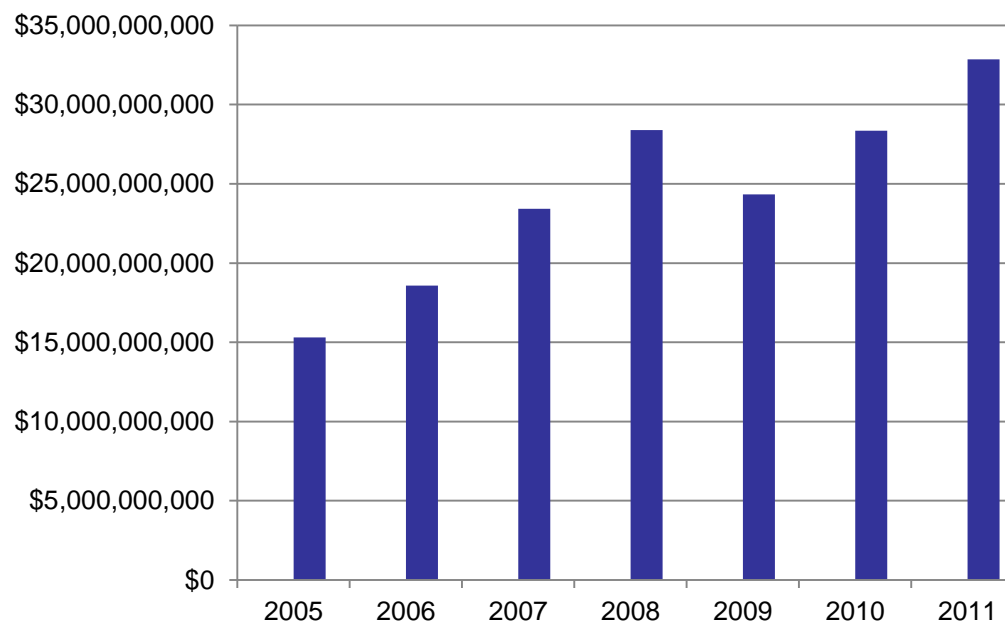


Africa is now one of the world's fastest-growing regions



Basic Economic Statistics

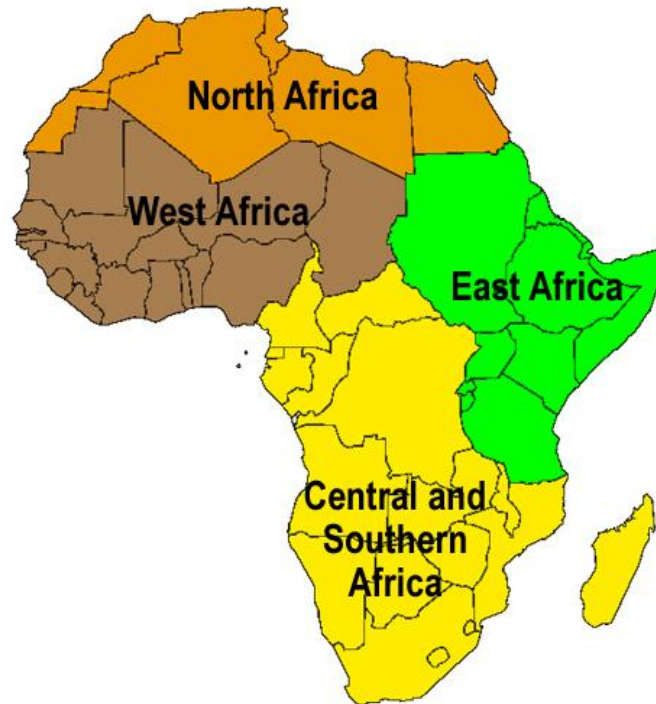
U.S. Exports to Africa



From 2005-2011, U.S. exports increased \$17.5 billion



Africa's Economic Regions



Africa can be divided into four regions: North, South, East, and West



Prospects

Some sectors that hold the most promise for U.S. exporters are:

- oil and gas extraction and refining equipment industries
- mining
- agro-industrial machinery and chemical
- food processing equipment and technology
- telecommunications
- generic pharmaceutical products
- reconditioned industrial equipment
- cosmetics
- used clothing





Utah-Africa Business Relations

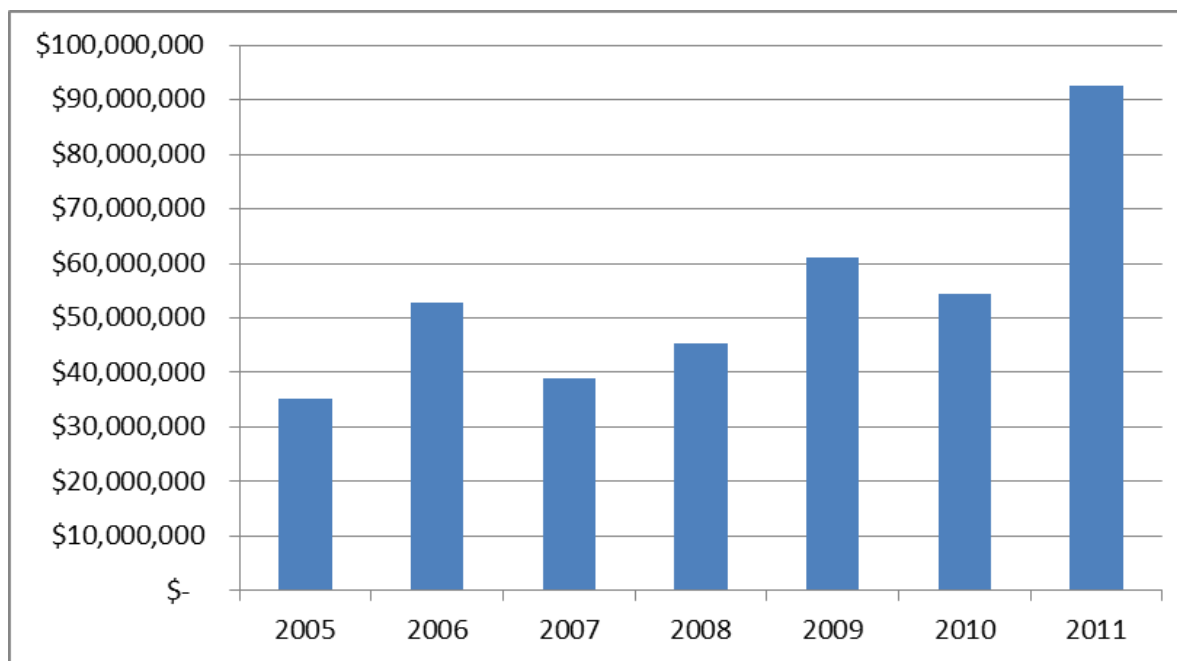


Utah Exports to Africa

Rank	Description	ANNUAL 2009	ANNUAL 2010	ANNUAL 2011	%2010- 2011
	TOTAL ALL COMMODITIES	60,973,088.00	54,382,461.00	92,467,320.00	70.03
1	Industrial Machinery, Including Computers	32,747,905.00	20,688,933.00	24,261,580.00	17.27
2	Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	17,041.00	3,113,688.00	28,807,047.00	825.17
3	Optic, Photo Etc, Medic Or Surgical Instrments Etc	3,407,887.00	4,649,754.00	9,118,093.00	96.1
4	Tools, Cutlery Etc. Of Base Metal & Parts Thereof	582,868.00	2,490,911.00	3,447,064.00	38.39
5	Meat And Edible Meat Offal	50,692.00	156,522.00	1,536,881.00	881.89
6	Electric Machinery Etc; Sound Equip; Tv Equip; Pts	2,775,970.00	4,575,456.00	4,278,691.00	-6.49
7	Organic Chemicals	915,633.00	1,127,020.00	1,853,728.00	64.48
8	Vehicles, Except Railw ay Or Tramw ay, And Parts Et	3,430,342.00	1,677,108.00	3,573,534.00	113.08
9	Special Classification Provisions, Nesoi	2,125,808.00	1,792,835.00	1,907,723.00	6.41
10	Toys, Games & Sport Equipment; Parts & Accessorie	889,102.00	993,966.00	1,312,800.00	32.08



Utah Export growth to Africa

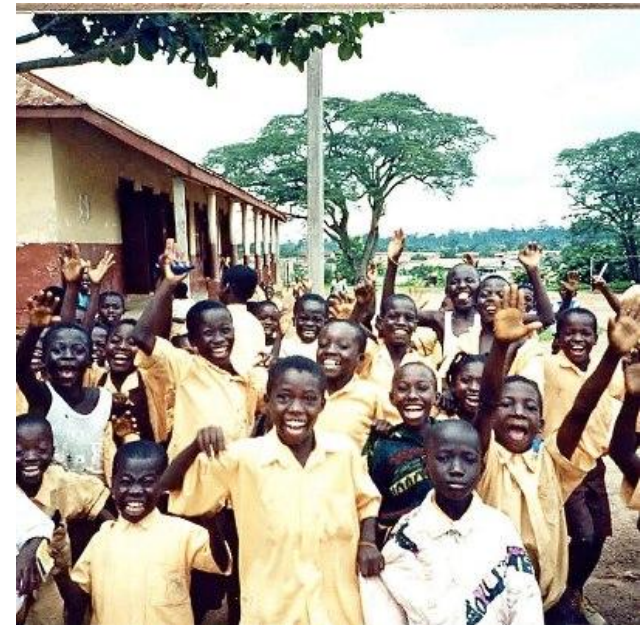


From 2005 to 2011, Utah exports to Africa have grown 162%.



Global Health Initiative in Ghana – University of Utah

With programs in place in areas such as Anesthesiology, Neurology, Social Work, Pathology and Physician Assistant training, Ghanaian medical staff are receiving advanced professional teaching in Ghana, and Utah medical practitioners are gaining an appreciation for the real world issues of delivering medical care in Sub-Saharan Africa. Public Health programs range from economic and entrepreneurial support for cooperatives, maternal education, malaria surveillance, rotavirus and Schistosomiasis study, sanitation and hygiene projects.





Utah hosts African Dignitaries

- Since 2005, Utah has hosted 28 dignitaries from Africa, including ambassadors from 14 different African countries.
- We have also hosted the President of Senegal and UN Secretary General of Mali



Questions?

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For more information please visit:

business.utah.gov/international-trade/